

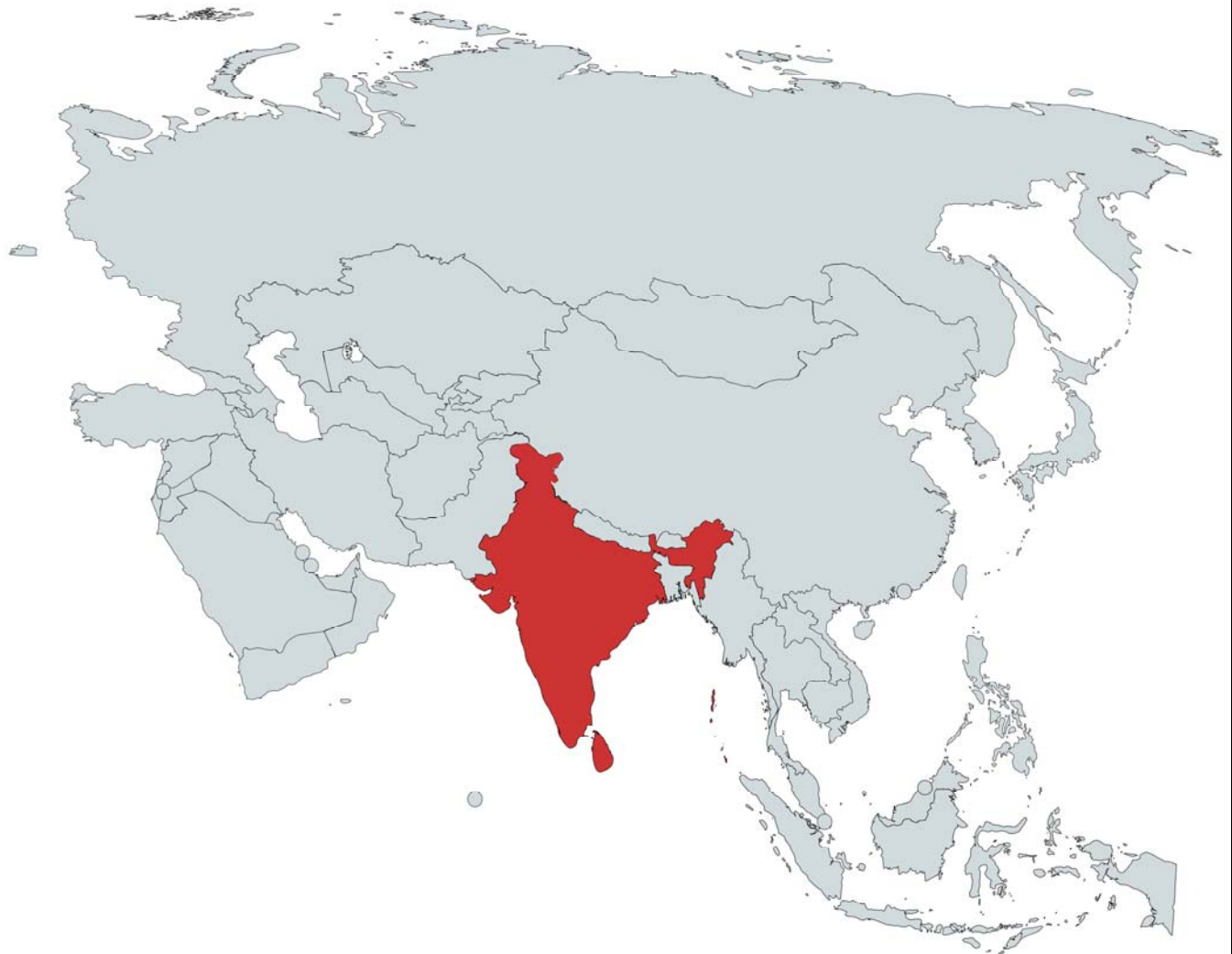


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## POST - EVENT REPORT



INDIA-SRI LANKA VIRTUAL B2B MEET

21<sup>st</sup> JULY, 2020



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PHDCCI  
INTERNATIONAL  
VIRTUAL MEETING  
PLATFORM



# INDIA-SRI LANKA VIRTUAL B2B MEETING

21st July 2020 | 11:00 AM – 06:00 PM (IST)



## **ABOUT PHDCCI**

PHD Chamber of Commerce and Industry (PHDCCI) has been working as a catalyst for the promotion of Indian industry, trade and entrepreneurship for the past 115 years. It is a forward looking, proactive and dynamic pan-India apex organization. As a partner in progress with industry and government, PHD Chamber with a special focus on MSMEs works at the grassroots level, with strong national and international linkages for propelling progress, harmony and integrated development of the Indian economy.

## **INTRODUCTION**

The International Affairs Committee and Trade Fairs Committee, PHD Chamber of Commerce and Industry, as a follow-up to the Interactive Video Conference on 'India – SAARC Business Promotion - Challenges and Opportunities Post COVID-19' that was organised on 1st May 2020 with Mr. Ajith D Perera, General Secretary, Federation of Chambers of Commerce and Industry of Sri Lanka; Ms. Suja K. Menon, Counselor (Economic and Commercial), High Commission of India to Sri Lanka and organised the Virtual B2B Meet between the Indian Companies and the Sri Lankan Companies on 21st July 2020.

The meetings were held on the Virtual Platform created by PHDCCI ([www.phdccivirtualmeet.com](http://www.phdccivirtualmeet.com)).

The program agenda included the Inaugural Session followed by the B2B meet. The Inaugural Session has the following dignitaries:

- **Dr. Rakesh Pandey**, Head of Economic & Commercial Wing, High Commission of India, Colombo, Sri Lanka
- **Ms. Upekkha Samarasinghe**, Minister (Commercial), High Commission of Sri Lanka in India
- **Mr. Saranga Wijayarathne**, Honorary President, Colombo Chamber of Commerce, Sri Lanka
- **Mr. Ajith D Perera**, Secretary General, Federation of Chambers of Commerce and Industry, Sri Lanka
- **Mr. Pradeep Multani**, Vice President, PHDCCI
- **Mr. Naveen Sardana**, Chairman, International Affairs Committee for South Asia, PHDCCI
- **Mr. Prem Anveshi**, Chairman, Futurex
- **Mr. Saurabh Sanyal**, Secretary General, PHDCCI

## Key Takeaways

- The Head of Economic & Commercial Wing, High Commissioner of India, Colombo, Sri Lanka, Minister (Commercial), High Commission of Sri Lanka in India, Secretary General, Federation of Chambers of Commerce and Industry, Sri Lanka, Honorary President, Colombo Chamber of Commerce, Sri Lanka, Vice President of PHD Chamber of Commerce and Industry and Chairman, International Affairs Committee for South Asia, PHDCCI addressed the Inaugural Session, a unique gathering.
- More than 200 industry stakeholders from both the countries visited the PHDCCI platform.
- Virtual platform would bring a solution to help the industries as the current global pandemic has influenced the business growth of the industries that rely on export and imports of their products.
- Virtual meetings would provide the great opportunity to connect & reach with the buyers across emerging markets and support Indian Exporters.
- Digital B2B platform leverage direct access to global suppliers and adds up an excellent lead generating tool and cost effective solution.
- Key sectors to explore such as machinery, agricultural, vehicles, petroleum, power, health and pharmaceuticals, education, Communication and Technology, defence in order to increase capacity enhancement and bilateral agenda.
- The participants from Sri Lanka were precise big buyers carefully selected from 10 different sectors.
- 70 percent of the top buyers are core government contracts, project managers, captains of industries, while 30 percent are top procurement executives.
- It will be great to commence aggressive penetration of Indian product in the market especially with the Sri Lankan market trying to look for alternative to suppliers from their previous source.

## The proceedings of the Inaugural session are as follows:

**Mr. Pradeep Multani, Vice President, PHDCCI** while welcoming the dignitaries informed that PHDCCI is actively engaging with the Indian Missions, Foreign Missions, National Chamber of Commerce and Trade Associations to engage the Indian Industries with their respective counterparts in those countries through the Virtual Platform during the pandemic and had organised over 25 such interactions till date. He further added that the Virtual Buyer/Seller Meeting is a solution to help the industries in the current situation. The Virtual meetings will connect the Indian Companies with their existing buyers, reach out to new buyers across emerging markets and support the Indian exporters to a large extent. The industry can now engage with global buyers, network with industry colleagues and expand their customer base through this Virtual Platform which is being offered by PHD Chamber.

**Mr. Naveen Sardana, Chairman, International Affairs Committee of South Asia, PHDCCI** in his address informed that India and Sri Lanka enjoy a vibrant and growing economic and commercial partnership, with bilateral trade growing rapidly in the last decade and a number of leading Indian private sector companies investing in Sri Lanka and establishing their presence locally. He further said that Sri Lanka is India's one of the largest trade partners in SAARC and India is Sri Lanka's largest trade partner globally. Much of the impetus for the current level of our economic interaction stemmed from the signing and entry into force of the Free Trade Agreement (FTA) in 1998 and 2000 respectively. The bilateral trade between India and Sri Lanka amounted to USD \$ 4.70 billion in 2019-20. The top items of export India to Sri Lanka were Pharmaceuticals, minerals, automobiles, stones, Agriculture products (salt, spices, coffee, tea, etc.), Iron & Steel, etc., while the top products of Indian imports from Sri Lanka were Mineral fuels, mineral oils and products of their distillation, bituminous substances, mineral waxes, copper articles, tea and coffee, wood pulp, etc.

Mr. Sardana further added that in addition to being Sri Lanka's largest trade partner, India is also one of the largest contributors to Foreign Direct Investment in Sri Lanka. Sri Lankan exports to India have increased substantially during past 18 years since 2000 when ISLFTA came into force. Interestingly, over 80% of Indian exports to Sri Lanka are outside the list of products covered by the FTA, thereby indicating their overall competitiveness in the Sri Lankan market. The main investments from India are in the areas of petroleum retail, tourism & hotel, manufacturing, real estate, telecommunication, banking and financial services. Investments by Sri Lankan companies in India are also surging taking advantage of India's dynamic economy and wider market. Significant examples include Brandix (about USD 1 billion to set up a garment city in



Visakhapatnam), MAS holdings, Damro, LTL Holdings, apart from other investments in the freight servicing and logistics sector.

Mr. Sardana said that India continued to be the largest source market tourists coming to Sri Lanka. The total number of tourist arrivals from India to Sri Lanka during January-December 2019 was 355,002 i.e. approximately 18.2% of the total tourist arrival into Sri Lanka. Sri Lankan tourists too are among the top ten sources for the Indian tourism market. In 2019, more than 107,360 tourist visas were issued by the High Commission of India in Colombo to facilitate travel between India and Sri Lanka, along with 14,597 Business Visas.

Mr. Sardana concluded by stating that in order to enhance connectivity between the two nations India and Sri Lanka entered into an Open Sky Agreement enabling Sri Lankan Airline to operate unlimited number of flights to six Indian metro airports. Sri Lankan airline is also the largest foreign carrier in India operating over 100 flights per week to 14 destinations in India.

**Mr. Saranga Wijyaratne, Honorary President, Colombo Chamber of Commerce** welcomed the dignitaries present & appreciates the platform. He shared both countries have a legacy of intellectual, cultural, religious and linguistic interaction. The virtual meet between the counterparts of both the nation will act as offshoot of furthering of bilateral economic and business relations which will further mutually benefit both the countries.

Mr. Wijyaratne said that the relationship between India and Sri Lanka is very old and India is Sri Lanka's largest trading partner by far and accounts for the most number of visitors to Sri Lanka. The relations are diplomatic relations between both the nations. Sri Lanka has the longest history of Buddhism and the gift of Buddhism is perhaps the most enduring of all ties and lays the foundation for this long-rooted friendship between India and Sri Lanka. He highlighted that the pandemic have created the opportunities between both the nations to interact even more even from economic cooperation to fighting COVID-19, both countries have diverse avenues to deepen ties.

Mr. Wijyaratne highlighted that India and Sri Lanka implemented free trade pact and stepping up economic cooperation while addressing issues of trade imbalance. He stressed that India can play important role in investment in manufacturing sector and India's skilled labour will add value to this and create a mutual beneficial relationship. He concluded his remarks by stating that there is considerable potential to expand bilateral trade in a balanced manner through optimal utilisation of the opportunities available between the two economies.

**Mr. Ajith D Parera, Secretary General, Federation of Chambers of Commerce and Industry, Sri Lanka** spoke on trade and investment opportunities between two countries. He stressed that India and Sri Lanka signed several trade bond. The main framework for bilateral trade has been provided by the India-Sri Lanka Free Trade Agreement (ISFTA) that was signed in 1998. Relations between the two countries have also matured and diversified with the passage of time, encompassing all areas of contemporary relevance and historical linkages. Both sides discussed the implementation of the India-Sri Lankan 1998 Free Trade Agreement, trade, investments, economic cooperation and related issues and upgrading the economic engagement to include investment and services with the Sri Lankan side.

Mr. Parera stressed that the Issues pertaining to trade imbalance, non-tariff barriers should be taken up so that both sides continued the dialogue on moving towards investment-based trade. He added that the chambers should come up with the joint lobby exercise. He recalled that PM Visit provides an important occasion to review the recent developments and measures in bilateral relations and exchange views on issues of mutual interest with the objective of further strengthening the special relationship between the two countries in the field of non-recognition of quality management certificate and other issues such as port entry and customs officials.

Mr. Parera also mentioned about the potential products which Sri Lankan can export to India such as electronic machinery and its equipment, mechanical appliances, paper and paper products, rubber and its part, plastic article, cotton factory, beauty products and vehicles parts . He added that ADBI seeks to identify effective development strategies on the exports value of these products in India per Unit which clearly shows that the positive price advantage is in favour of Sri Lanka. Export diversification of Sri Lanka requires targeted intervention, and India could play a major role in improving the productive and export capacities of the country through exporting of Dairy Products.

**Mr. Prem Anveshi, Chairman, Futurex**, welcomed the Industry Members from India and Sri Lanka and appreciated PHD Chamber of commerce and Industry for launching virtual B2B Platform. He said that the platform will provide great opportunity to connect & reach across the emerging markets and it's an opportune time to build upon the historic ties that both the countries shares. He also mentioned that leather and apparel sectors have a huge potential and both the countries should bring their synergies together and work together.

**Ms. Upekkha Samararatunga, Minister (Commercial), High Commission of Sri Lanka, New Delhi, India** congratulated PHDCCI for organised that virtual meet at appropriate time. She said this virtual meet will open a dialogue of trade and investment opportunities between India and

Sri Lanka. This will also help to explore the opportunities in collaboration between the private sectors of two countries. She further ensured the support and cooperation of the High Commission of Sri Lanka to take forward this project and to further strengthen trade and investment ties between the private sector of the two countries.

**Dr. Rakesh Pandey, Head of Economic & Commercial Wing, High Commission of India, Sri Lanka** appraised that the initiative of creating virtual B2B platform will provide excellent opportunity which can be done in terms of sustaining economic interactions and challenges created by the spread of Covid-19. The Virtual B2B Platform will allow companies of both the sides to understand each other requirements in a better manner and work together for mutually beneficial arrangement. Sustaining the interaction between the companies at this period is very essential and it will also help in economic engagement between India and Sri Lanka.

Dr. Pandey further stressed that during the time of global spread of pandemic it is important to ensure the economic well-being of people and support each other to overcome this challenge. Business industries of both the countries have develop a very good understanding of system and requirement of both the sides It is important to harness the capability and understanding to enhance our complimentary strength for mutual benefits. We should encourage development of greater linkages and greater interactions of Sri Lankan and Indian supply chain. He added that number of economic reforms was undertaken in various sector to rejuvenate the economy and vision of Atmanirbhar Bharat or Self- reliant India to ensure greater integration with the global economy.

**Mr. Saurabh Sanyal, Secretary General, PHDCCI** while delivering the formal Vote of Thanks said Virtual platform is the need of an hour. He deliberated about the upcoming multi-sectorial virtual B2B Meet and Virtual Expo which will provide businesses to connect with increasingly larger audience through their virtual engagement platform and further strengthen their ties and ensured that the Secretariat Team will regularly organize the Virtual B2B Meet for the Indian Industry in International arena.

The Inaugural Session of the Virtual B2B meet had over 175 participants and over 50 industry representatives from India and Sri Lanka participated in the B2B meet representing sectors like Agriculture and Food Processing, Healthcare and Pharmaceuticals, Engineering Goods, Wires and Cables, Textiles, Home Appliances, Banking and Finances and Packaging. The Inaugural Session was moderated by Mr. Niraj, Secretary (International Affairs), PHDCCI. Futurex Ltd. was the strategic partner of the Meet.





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## The Inaugural Session was followed by B2B Meet on the PHDCCI Virtual Meet Platform ([ve.phdcccivirtualmeet.com/SriLanka](http://ve.phdcccivirtualmeet.com/SriLanka))

PHDCCI had created an exhibition area with Indian Companies displaying their Products and Services in a 3D environment.



### Indian Companies (Sellers) on PHDCCI Virtual Meet Platform

Company Name	Contact Person	Designation	Email	Mob No	Website	Major Item of Export
<b>Airtech Cooling Process Private Limited</b>	Ayush Kathuria	Manager	<a href="mailto:ayush@airtechcol.com">ayush@airtechcol.com</a>	9999472697	<a href="http://www.airtechcool.com">www.airtechcool.com</a>	Industrial Process Chiller, Ammonia Refrigeration Plant, Cold Storage Machinery, Turnkey Projects For Refrigeration Systems
<b>Bakshi Mark Pvt. Ltd.</b>	Nagesh Bakshi	Chairman & Managing Director	<a href="mailto:nageshbakshi@markode.in">nageshbakshi@markode.in</a>	9811970101	<a href="http://www.markode.in">www.markode.in</a>	Markcon Telescopic Belt Conveyors
<b>Dr. Sabharwal's Wound Care</b>	Manish Sabharwal	Proprietor	<a href="mailto:manish@drsabharwal.in">manish@drsabharwal.in</a>	91 9356002311	<a href="http://www.drsabharwal.in">www.drsabharwal.in</a>	Transdermal pain patches, Speciality Surgical Casting and Crepe bandages, Adhesive Plasters, First aid Dressings, Hand Sanitizers, Disinfectants
<b>ECON Machinery Pvt. Ltd.</b>	Vinubhai Chavda	Managing Director	<a href="mailto:v.chavda@econ-in.com">v.chavda@econ-in.com</a>	9624091901	<a href="https://www.econ.eu">https://www.econ.eu</a>	Underwater Pelletizer System, Air Pelletizer System, Screen Changer, Pyrolysis Furnace, Vibration Drying System, Pellet Dryer
<b>Exim Corporation</b>	Navin Sardana	Partner	<a href="mailto:sardanas25@hotmail.com">sardanas25@hotmail.com</a>	9811081855	<a href="http://www.livingluxuries.in">www.livingluxuries.in</a>	Maize Starch, Liquid Glucose, Dextrose, Sorbitol, Malto Dextrine Powder( I.E Polyols & Sweetners) Which Are Consumed In The Food Processing Industries, Agro Units And As Ingredients In Pharma Units.



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<b>Gobind Industries Pvt Ltd</b>	Deepak Agarwal	Director	<a href="mailto:info@skumaragro.com">info@skumaragro.com</a>	9415142895	<a href="http://www.skumararabanki.com">www.skumararabanki.com</a>	Rotovator Wheat Thresher Paddy Thresher Multicrop Thresher Trailer Harrow Cultivator Chaffcutter
<b>Gravs Appliances Pvt. Ltd.</b>	Rishab Gupta	Director Sales & Marketing	<a href="mailto:sales@gravsappliances.co.in">sales@gravsappliances.co.in</a>	+91-9773722688	<a href="http://www.gravsappliances.com">www.gravsappliances.com</a>	Mixer Grinders, Juicer Mixer Grinders, Food Processors, Household Appliances
<b>HSIL Ltd</b>	Vaibhav Shandilya	Manager-Exports	<a href="mailto:vaibhav@hindware.co.in">vaibhav@hindware.co.in</a>	7303733055	<a href="https://www.hindwarehomes.com">https://www.hindwarehomes.com</a>	Sanitaryware, Faucets, Flushing Systems, Tiles, UPVC, PVC, SWR Pipes & Fittings
<b>KENT RO Systems Ltd.</b>	Sunil Duggal	Head - Exports	<a href="mailto:sduggal@kent.co.in">sduggal@kent.co.in</a>	9958800110	<a href="http://www.kent.co.in">www.kent.co.in</a>	Water Purifiers, Air Purifiers, Cooking Appliances, Ozone Disinfectants, Auto Sanitizer Machine
<b>Lakshmi Narsimha Traders</b>	Suresh Cherukuri	Propreitor	<a href="mailto:sureshcheurukuri@gmail.com">sureshcheurukuri@gmail.com</a>	9866258456	<a href="http://www.narasimhatraders.com">www.narasimhatraders.com</a>	Dry Red Chillies, Ginger, Black Pepper, Mustard Seeds, Turmeric, Red Chilli Powder, Turmeric Powder, Curcmin, Oleoresin Oil & All Herbal Oils
<b>Maschio Gaspardo India Pvt. Ltd.</b>	Filippo Pavan	Manager Business development	<a href="mailto:fipavan@maschio.in">fipavan@maschio.in</a>	9.18555E+11	<a href="http://www.maschio.com">www.maschio.com</a>	Agricultural Machineries for tillage, seeding, crop care, green maintenance and hay making. Wide range of rotary tillers, power harrows, mulchers, precision planters, cereal seed drills, combination cultivator-drills, flail-mowers, ploughs, minimum tillage, spraying and hay making equipment.
<b>MD Packaging Industries</b>	Sahil Gupta	PARTNER	<a href="mailto:sahil@mdenterprises.co">sahil@mdenterprises.co</a>	919811573545	<a href="http://www.mdenterprises.co">www.mdenterprises.co</a>	Pet Preforms
<b>Multani Pharmaceuticals Limited</b>	Sameer Kant Ahuja	Executive Secretary	<a href="mailto:sameer.ahuja@multani.org">sameer.ahuja@multani.org</a>	7705909922	<a href="http://www.multani.org">www.multani.org</a>	Chywanprash Special, Kuka Cough Liquid(Sugar Free) Kuka Cough Syrup, Pachmeena Tonic, Ayush Kwath Powder, Samsamani Vati (Giloy Ghana Vati), Kuka Tulsi Giloy Ark, Kuka Hand Sanitizer, Kuka Lozenges, Kuka Immunity Booster Tablet, Mulcard, Rhumed Strong Oil Rhumed Tablet, Himfor Oil, Himfort Tablet, Rovaan Kesh Tail, Nookee Plus Capsule, Nookee Plus Oil
<b>Neha Toka Pvt. Ltd.</b>	Vaibhav Dewan	Director	<a href="mailto:vaibhavdewan87@gmail.com">vaibhavdewan87@gmail.com</a>	9896070919	<a href="http://landratoka.com">http://landratoka.com</a>	Hand Operated Chaff Cutter, Power Operated Chaffcutter, Hand Cum Power Operated Chaffcutter, Power Operated Chaffcutter, High Speed Pulverizer
<b>Paramount</b>	Shailender	Deputy	<a href="mailto:shailender.singh">shailender.singh</a>	9818541666	<a href="http://shailender">shailender</a>	Power Cables, Telecom Cables,



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<b>Wires &amp; Cables</b>	Singh	Manager – Brand Promotion	<a href="mailto:@paramountcables.com">@paramountcables.com</a>		<a href="mailto:singh@paramountcables.com">singh@paramountcables.com</a>	Control Cables, Railway Cables, Solar Cables
<b>Pashupati Group of Industries</b>	Vishnu Goenka	Chairman	<a href="mailto:mdo@pashupatigrp.com">mdo@pashupatigrp.com</a>	8392924366	<a href="http://www.pashupatigrp.com">www.pashupatigrp.com</a>	Recycled- Polyester Staple Fibre, Flakes, Chips, Woven Fabric & Bags, Pet Chips, Pet Black Master Batch
<b>Porwal Auto Components Ltd</b>	MR. DEVENDRA JAIN	MANAGING DIRECTOR	<a href="mailto:devendrajain@porwalauto.com">devendrajain@porwalauto.com</a>	9893130999	<a href="http://www.porwalauto.com">www.porwalauto.com</a>	Automobile Parts -Brake Drums, Wheel Hubs, Transmission Case, Diff Case Assly, Diff Carrier Assly, Gear Box Mtg Bkt, Axle Housing, Fly Wheel Housing, Case Timing Gear, Front Wheel Flange, Brake Shoe, Exhaust Manifold, Railway Parts, Railway Coaches Parts- Control Arm, Axle Box Housings, Centering Disc (Primary & Secondary Suspension), Railway Loco Parts – Suspension Tube & Traction Motor Parts, Earthmoving Parts, Agriculture Parts And Other Engineering Parts- Spindle Housing, Jcb- Bell Housing, Pipe Fittings, Brake Housing, Valve Body, Agriculture - Addc Housing
<b>S K Kalra &amp; Associates</b>	Mr Surinder Kumar Kalra	Consultant	<a href="mailto:surinder.kalra@skalaassociates.org">surinder.kalra@skalaassociates.org</a>	9198185554	<a href="http://www.skalaassociate.com">www.skalaassociate.com</a>	Cross Border Trade & Investment And Due Diligence, Data Analytics , Block Chain , Iot ,Data Protection , Chat Box And Ai , Education In These Technologies In Manufacturing , Logistics , Agriculture , Health Care And Banking
<b>Sarvasv Machinery and Equipments Pvt. Ltd</b>	Vinod Kapoor	Director	<a href="mailto:info@sarvasv.com">info@sarvasv.com</a>	9810063630	<a href="http://www.sarvasv.com">www.sarvasv.com</a>	Machines To Produce Wires & Cables
<b>Shubham Acqualink (India) Pvt Ltd</b>	Sunil Uplap	Managing Director	<a href="mailto:sunil@shubhamacqualink.com">sunil@shubhamacqualink.com</a>	9324298046	<a href="http://www.shubhamacqualink.com">www.shubhamacqualink.com</a>	Kingspan Rhino Water Tanks
<b>Suddha Machinerics and Industries Pvt Ltd</b>	Mr. Ashis Banerjee	Managing Director	<a href="mailto:operations@suddhagroup.com">operations@suddhagroup.com</a>	9825064354	<a href="http://www.suddhagroup.com">www.suddhagroup.com</a>	Rotogravure Printing Machine, Slitting & Doctoring Machine, Lamination Machine Coating Machine, Coated Or Laminated Aluminium Foil
<b>Swati Spentose Pvt Ltd</b>	Ms. Rosabel D'souza	Sr. Marketing Manager	<a href="mailto:pharmacology@spentose.com">pharmacology@spentose.com</a>	9833467727	<a href="http://www.spentose.com">www.spentose.com</a>	Pentosan Polysulfate Sodium, Dextran, Hydroxyethyl Starch, Iron Dextran, Iron Sucrose, Iron Hydroxy Polymaltose Complex, Hyaluronic Acid, Lidocaine Base, Lidocaine Hcl, Meloxicam,



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						Melatonin, Granisetron, Piroxicam
V Tech Makers	Vinod Gajjar	PROPRITER	<a href="mailto:info@techmakers.in">info@techmakers.in</a>	9426029949	<a href="http://www.techmakers.in">www.techmakers.in</a>	Crushing Equipment, Sand Plant, Conveyors
VST Tillers Tractors Limited	GANDHIM ATHINATHAN S	DEPUTY GENERAL MANAGER	<a href="mailto:gandhi.s@vsttractors.com">gandhi.s@vsttractors.com</a>	9.19987E+11	<a href="http://www.vsttractors.com">www.vsttractors.com</a> ; <a href="http://www.vstexporters.com">www.vstexporters.com</a>	Four Wheel Tractors, Two Wheel Walking Tractors (Power Tillers), Horizontal & Vertical Diesel Engines, Rotavators, Power Reaper
Zeon Life Sciences Limited	Vinod Sharma	VP	<a href="mailto:vinod@zeon.co.in">vinod@zeon.co.in</a>	9805968002 / 9718538700	<a href="http://www.zeonlifesciences.com">www.zeonlifesciences.com</a>	Manufacturing nutraceuticals, dietary supplements and Ayurveda formulations, Phytochemicals, medical nutrition, sports nutrition, natural & herbal formulations and R& D services for new product development

### Companies from Sri Lanka (Buyers)

Company Name	First Name	Last Name	Designation	Mob No	Email	Website	Company Profile
ABC Pharma Services Pvt Ltd	Frank	Parera	GM - Regulatory	94773121609	<a href="mailto:frank@abcpharmasl.com">frank@abcpharmasl.com</a>	<a href="http://www.abcpharmasl.com">www.abcpharmasl.com</a>	Tablets, Capsules, Injections, Vaccines and other Galanical Forms
Air work International (Pvt) Ltd	Mr. Anand	Bhaskar	Chief Executive Officer	+94 11 5845831	<a href="mailto:info@airworkinternational.com">info@airworkinternational.com</a>	<a href="http://www.airworkinternational.com/">http://www.airworkinternational.com/</a>	AIR WORK INTERNATIONAL is a well established Air Conditioning supplier and contractor based in Colombo Sri Lanka. Since inception in 1996, the company has grown slowly but steadily to establish itself as a leading, dependable supplier of equipment and services, in residential, commercial and industrial environment control.
Asian medical	Priyanka	Abeykoon	Proprietor	0094775252396	<a href="mailto:abeykoonpriyanth@gmail.com">abeykoonpriyanth@gmail.com</a>	<a href="http://www.asianmedical.org">www.asianmedical.org</a>	Asian medical Importer and distributor of medical instruments and reagents
Astron Limited	Yasiruk	Karawita	AGM - Supplies	0094714287082	<a href="mailto:yasiruk@astron.lk">yasiruk@astron.lk</a>	<a href="http://www.astron.lk">www.astron.lk</a>	
Atlas Axillia co.( Pvt) Ltd	Kushani	Baddage	Assistant Manager HRD	077 2365981	<a href="mailto:Kushani.b@atlasaxillia.com">Kushani.b@atlasaxillia.com</a>	<a href="http://www.atlas.lk">www.atlas.lk</a>	Atlas , a leading corporate in School and Office Stationary manufacturing & Distributing in Sri Lanka. In 2018 majority share



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							holding of AAC was acquired by Hemas Holdings Ltd. Our Flagship Brand, Atlas, with a portfolio of 350+ products, offers a diverse range of the product from a pencil to a note book, pen colour products to a school back pack to water bottle and office stationeries.
CARLTON GARMENTS PVT LTD	Mr. Wikum	Meegama	Director	+94 25 224 5703	<a href="mailto:nil@hoodvian.com">nil@hoodvian.com</a>	NA	Textile Sector
Delmege Forsyth & Co Ltd	Terrance	Abraham	Chief Operating Officer	0773457172	<a href="mailto:Terrance.fmcg@delmege.com">Terrance.fmcg@delmege.com</a>	<a href="https://delmege.com/compny/consumer-brands/">https://delmege.com/compny/consumer-brands/</a>	We are one of the oldest conglomerates in Sri Lanka and we have been dedicated to nurturing lifestyles of our valuable customers since 1850. We reach them through Retail, Wholesale, Horeca and Export channels, with a flexible channel management strategy to suit the needs of each. We have a strong portfolio that includes some of the leading food and household brands. We are among the leaders in country's FMCG industry.
Fentons Limited	Manohari	Abeyekera	Director	94773457966	<a href="mailto:manohari.abeyekera@sbd.u.hayleys.com">manohari.abeyekera@sbd.u.hayleys.com</a>	<a href="http://www.hayleysfentons.com">www.hayleysfentons.com</a>	Hayleys Fentons takes pride in offering a complete integrated engineering solutions.  Our service offering is categorized as follows;  MEP (Electrical, Fire, HVAC, Plumbing, and & Lighting) solutions Security & Surveillance (Extra Low Voltage Systems) solutions ICT Solutions (Information and Communication Technology) Uninterrupted Power Supply (UPS) Facilities Management





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							Renewable Energy- Solar Power
Food Research Unit	Anoma	Senarathne	Deputy Director-Food Research	0714425824	<a href="mailto:upulassen@gmail.com">upulassen@gmail.com</a>	<a href="http://www.doa.lk">www.doa.lk</a>	Food Research Unit, Department of Agriculture, Peradeniya, Sri Lanka
Harcros Chemicals Pvt. Limited	Mahesh	Parik	CEO	+94 762323288	<a href="mailto:maresh@hcpl.maharaja.lk">maresh@hcpl.maharaja.lk</a>	<a href="http://harcros.lk/">http://harcros.lk/</a>	Harcros Chemicals are one of the leading formulators, marketers and distributors of quality Agro Chemicals and NPK fertilizers in Sri Lanka. In the agricultural sector, the Harcros has the largest distribution and direct sales coverage in the country. This has been achieved through its highly trained and motivated sales team, most of whom have higher educational qualifications in agriculture. Apart from the Agrochemicals range, Harcros has good footprints in Plant Nutrition products with 15 fertilizers and an upcoming range of Water-Soluble Fertilizers. PGR (Plant Growth Regulator) and small Agri equipment are the upcoming opportunities where the company has already entered with Knapsack Sprayer and Hoe. Soon to enter with PGR Products. More new products are in pipeline under these categories.
HomeLux	Zaman	Naufer	Manager	+94 77 600 7878	<a href="mailto:Zaman.naufer@homelux.lk">Zaman.naufer@homelux.lk</a>	<a href="https://homelux.lk/">https://homelux.lk/</a>	Homelux is a part of Avarna Ventures Private Limited who has been in existence and in business in Sri Lanka for more than 40 years.



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JW Partners Integrated Solutions	Jagath	Welagedara	Brand Consultant	94777862238	<a href="mailto:jwpsbranding@gmail.com">jwpsbranding@gmail.com</a>	<a href="http://www.jw.lk">www.jw.lk</a>	We would like to introduce our company "JW Partners Integrated Solutions" that has been in business for the past 12 years. Hence we are proud to boast that JW Partners as a reputed full service Brand building, Advertising, Marketing and Public Relations Agency, in Sri Lanka, having many national and international clients in our account portfolio.
Kevilton Electrical Products (Pvt) Ltd	Nalin	Jayawardhana	Chief Executive Officer	0094777005904	<a href="mailto:nalin@kevilton.maharaja.lk">nalin@kevilton.maharaja.lk</a>	<a href="http://www.kevilton.lk">www.kevilton.lk</a>	Kevilton Electrical Products (Pvt) Limited is one of the leading companies in Electrical Accessories in Sri Lanka which is a subsidiary of The Capital Maharaja Organization Limited.
Lanka Communication Service Pvt Ltd	Rohith	Udalagama	Managing Director	94777760322	<a href="mailto:rohith@lankacom.net">rohith@lankacom.net</a>	<a href="http://www.lankacom.net">www.lankacom.net</a>	Systems Integrator/Telecom operator/ISP
Mangalapatthy Healthy Foods	L	Prakatheswaran	Director	94777413397	<a href="mailto:biohealthyfoods@gmail.com">biohealthyfoods@gmail.com</a>	<a href="http://www.facebook.com/mangalapatthy">www.facebook.com/mangalapatthy</a>	We Mangalapatthy Ayurveda practitioners and healthy food manufacturers in Jaffna. We promote super Food items which can be used instead of medicines and prevent from various diseases, also suitable for all age group people. our products are 100% Natural and No added preservatives, Coloring matters, Non GMO.
PE PLUS (Pvt) Ltd	Sumith Kumara	Dandunage	Chief Executive Officer	+94077361576	<a href="mailto:sumith@peplus.maharaja.lk">sumith@peplus.maharaja.lk</a>	<a href="http://www.peplus.lk">www.peplus.lk</a>	PE Plus (Pvt) Ltd, is an established subsidiary of The Capital Maharaja Organization Limited. The history of PE Plus dates back to the year 2001 when S- Lon Lanka (Pvt) Ltd decided to expand its product range to include water storage tanks as a logical extension towards offering a complete solution of water



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							transportation and storage. With the rising demand and expanding product range, PE Plus started its independent operations to host not only water management but also to cater the construction industry, packaging industry and waste management issues.
Ready Plast industries	Upendra	Paudel	Director	9851197578	<a href="mailto:paudelupen129@gmail.com">paudelupen129@gmail.com</a>	<a href="http://www.plasternepal.com">www.plasternepal.com</a>	We are dry mix mortar manufacturer based at nepal
Senthur tex	Kumar	Pm	Propertier	9344339633	<a href="mailto:infosenthurtex@gmail.com">infosenthurtex@gmail.com</a>	<a href="http://www.senthurtex.com">www.senthurtex.com</a>	Basically we are exports all type vegetable from india
Serendib Global Trading (Pvt) Ltd,	Mr Meharan	Samsudeen	Sr. Manager	+94 11 7 446886	<a href="mailto:marketing@serendibglobal.lk">marketing@serendibglobal.lk</a>	<a href="http://www.serendibglobal.lk/index.html">http://www.serendibglobal.lk/index.html</a>	We mainly export agriculture commodities sourcing directly from the farms.  We also import fresh fruits and other essential food commodities to Sri Lanka in order to cater to the growing demands of Sri Lanka.
SIGIRI SAMURDHI STEEL FURNITURE[PVT] LTD	kalutota	leelananda	MD	094-717 398763	<a href="mailto:kalutotasigiri@gmail.com">kalutotasigiri@gmail.com</a>	<a href="http://www.sigirifurniture.com">www.sigirifurniture.com</a>	my company manufacture in steel and wood furniture
SINGER (SRI LANKA) PLC	Mr. Asoka	Pieris	Group Chief Executive Officer	94765027153	<a href="mailto:asokap@singersl.com">asokap@singersl.com</a>	<a href="https://www.singersl.com/products">https://www.singersl.com/products</a>	Singer has been in Sri Lanka since 1877, when the first Singer sewing machines went on sale at a Colombo store. Today, Singer (Sri Lanka) PLC. is a large, diversified company with unmatched presence throughout Sri Lanka. It remains a member of the worldwide franchise of Singer. Beginning with the sewing machine, Singer's product portfolio has diversified to encompass a highly successful multi-brand strategy combining products of top world marques with the company's own products



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							across a range of household, industrial and financial categories.
S-lon Lanka (Pvt) Ltd	Chamara	Lokupothagamage	General Manager - Trading & New Products, Marketing	+94 76 0178519	chamara@slo n.maharaja.lk	www.capitalmaharaja.lk	<p>S-lon Lanka (Pvt) Ltd, a subsidiary of the Capital Maharaja Organization Ltd, (TCMOL) which pioneered Thermoplastic pipes in Sri Lanka operated directly under the financial support of the parent company under the industrial division since 1957, ventured into independent operations in 1987.</p> <p>Today, S-lon manufactures and distributes a diverse portfolio of water management solutions that include a comprehensive range of pipes and fittings, rain water disposable systems, sewage pipes &amp; fittings, hot water piping system, ball valves, ABS taps and water pumps. We have taken our expertise and gone a step further to provide solvent cement, garden mesh, chrome plated faucets &amp; accessories and roofing sheets.</p>
SRILANKA INSTITUTE OF PACKAGING	ANURADHA	JAYASINGHE	PRESIDENT	0094777513072	anuradhajayas inghe303@gmail.com	wwwslip.com	Trade Association
Tantri Trailers PVT LTD	Athula	Haputantri	Managng Director	777324380	athulatantri@gmail.com	www.tantri.com	



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# Glimpses





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